



BUSINESS PROFILE



exabyte
Techno Consultant Ltd.

CORPORATE OFFICE

House#845, Flat#D/2, East Shewrapara, Kafrul, Mirpur, Dhaka-1216.

Mobile: +88 01766 287114

Email: info@exabytetechno.com

Web: <https://exabytetechno.com/>

LET US TELL YOU

Exabyte Techno Consultant Limited is a professional consulting, ICT services, and training provider that assists client companies with their management needs. The company values professionalism and state-of-the-art training, while also creating a comfortable and friendly environment. It offers a wide range of services that include training, business development, ICT consulting, strategic planning, feasibility study, ISO certification, land litigation, fundraising, networking, M&A, startup, software development, and construction of major projects. These services are delivered by a team of internal competencies and external professionals and specialists who collaborate to provide comprehensive solutions that meet the clients' needs.

In addition, Exabyte Techno Consultant Limited is committed to innovation and customer satisfaction. The company's dedication to professionalism and client-oriented service makes it a reliable and competent partner for businesses seeking to enhance their management capabilities and ICT infrastructure. Moreover, its state-of-the-art training and consulting services ensure that clients receive the highest quality advice and support. Furthermore, the company's easy and intimate style fosters a comfortable and friendly environment, which enhances the overall client experience. Overall, Exabyte Techno Consultant Limited is an ideal choice for businesses looking for comprehensive and reliable consulting, ICT services, and training solutions.

Organization At a Glance

Sl. No.	Topics	Descriptions
01	Company Name	Exabyte Techno Consultant Limited
02	Chairman	Abul Kalam Azad
03	Managing Director	Juthi Hasan
04	Chief Executive Officer	Md Nazmul Hasan
05	Chief of Operations	Md. Mehedi Hasan
06	Director	Mohammed Emdadul Huq Mridha
07	Director	Iftekhar Ahmed
08	Office Address	House#845, Flat#D/2, East Shewrapara, Kafrul, Mirpur, Dhaka-1216.
09	Contact Details	Mobile: +88 01766 287114 Email: info@exabytetechno.com
10	Website	www.exabytetechno.com
11	Type of Organization	Consultant Firm
12	Certificate of Incorporation	C-185899/2022
13	Trade License	TRAD/DNCC/129102/2022
14	TIN	725004726136
15	BIN	005526201-0401

OUR VALUES

Exabyte Techno Consultant Limited has two primary objectives: *to create value for its clients* and *to create value for its people*. To achieve these goals, the company has created a culture that rewards curiosity, initiative, persistence, and performance. This approach enables the company to adapt and evolve as the industry changes, while maintaining its focus on its mission and values.

As a company that operates in the people business, Exabyte Techno Consultant recognizes that difficult decisions and tough conversations are sometimes necessary. The company believes in approaching every meeting with a desire to be genuine and compassionate. Exabyte Techno Consultant understands that people make mistakes, and the company is committed to helping its clients fix those mistakes without judgment or risk. Ultimately, Exabyte Techno Consultant strives to help its clients move forward and achieve their goals.

- WE BELIEVE IN INNOVATION AND CREATIVE PROBLEM SOLVING
- DRIVE FOR RESULTS, WITH UNPARALLELED SERVICE
- COMMITTED TO EXCELLENCE AND COLLABORATION
- HONESTY, INTEGRITY, AND ACCOUNTABILITY



As a digital firm, we take pride in staying at the forefront of the latest trends and technology. Whether it's artificial intelligence tools or out-of-the-box ideas, we firmly believe that there's no such thing as a one-size-fits-all solution when it comes to providing our services.



Research has shown that people increasingly desire to work for a company where they feel recognized and valued. That's why we are committed to providing a personal touch to every interaction, regardless of the size or industry of our clients. Our team is passionate about building strong partnerships with each and every one of our clients.



We believe in collaboration and working together to achieve success. That's why we embrace the small business, startup, venture capital, and private equity environments, where everyone knows each other by name and is passionate about the mission and vision of the business. We never shy away from any task and will always go above and beyond to ensure our clients' needs are met. We believe that by working closely with our clients, we can provide a customized and personalized approach that leads to mutual success.

Exabyte Techno Consultant's mission is two-fold: to create value for its clients and to create value for its people.

COMMUNICATION PROMISE

Exabyte Techno Consultant is committed to effective and respectful communication with its clients, partners, and employees. The company believes that good communication is essential to building strong relationships, achieving goals, and creating a positive work environment. To uphold this commitment, Exabyte Techno Consultant has developed a communication promise that guides its interactions with others. The promise includes several key principles, such as valuing clarity and value-add content over the illusion of speed, practicing appreciative inquiry when asking questions, and always listening with respectful curiosity and a willingness to learn.

The company also recognizes that communication should be timely and prioritized for all parties involved. Additionally, Exabyte Techno Consultant values and respects all people and their ideas at all times, while discouraging negative body language, derogatory comments, and laughing at individuals or ideas. Overall, Exabyte Techno Consultant's communication promise is a reflection of its commitment to creating a positive, inclusive, and respectful work environment. By upholding these principles, the company can build stronger relationships, foster a culture of collaboration, and achieve greater success

MISSION STATEMENT

Exabyte's mission is to provide engaging and customized training and education solutions that prioritize efficiency and effectiveness, while being experts in a wide range of soft skills. We deeply understand our clients' goals, challenges, and unique work environments, and are committed to the success of our learners and community.

VISION STATEMENT

Exabyte's vision is to constantly learn, grow, and plan for the future while staying true to our values and core competencies. We strive to bring new value to our clients and be known as a creative corporate training company that designs and delivers innovative solutions.

SERVICE AREAS

Design and Engineering

We provide custom system design services to meet the unique requirements of its clients. The in-house drawing facility allows for the creation of layouts to be used during the design and installation stages of the project.

Projects and Installation

We specialize in the installation of various systems for domestic use, providing a comprehensive comfort solution for homes and other residential properties.

Service and Maintenance

Exabyte Techno Consultant provides comprehensive service to customers through a number of service teams that also act as backup for installation teams when additional support is required. The company is committed to providing the best service possible by resolving issues within a two-hour window from the time a call is received. Additionally, the company offers a standby service that is available 24 hours a day, 7 days a week.

Consultancy and Training

- ICT Consultation service

- IT Training service
- ICT Professional Recruitment and Placement at home and abroad

Design, Development and Services

- System Design & Development
- Software Design & Development
- Software and Hardware Installation & Maintenance
- Internet & Telecommunication Services
- Web development
- Web-server
- Web mastering & Web hosting
- Local Area Network (LAN)
- Metropolitan Area Network (MAN)
- Wide Area Network (WAN)
- Fiber Optics Networking Solutions
- Animation & Graphics Designing
- Radio
- Bandwidth Provider
- GIS Development
- System Analysis & System Development

IT Equipment Supply and Installation

- Voice Communication
- Video Conferencing
- Call Center Service
- Computer & IT Accessories
- Broadcast Equipment
- Encoder, Decoder and Converters
- Video Wall Installation
- IT & Security equipment supply, service and installation
- Distribution and installation of satellite and wireless based international and domestic communication system
- Multi-media advertising, digital display boards, Video/Movie, Audio/computer Special effects, Graphics, Computer/Video Games
- Virtual Reality and Artificial Intelligence

OUR FIELD OF INVOLVEMENTS

❖ INFORMATION AND COMMUNICATION CONSULTANCY

In the current highly competitive and dynamic business environment, Information and Communication Technologies (ICT) are more than ever a critical enabler for an organization's success, since it constitutes a source of competitive advantage and an important tool in the effort to automate and streamline business operations.

We provide ICT Consulting services that help organizations to put ICT assets at the service of their business needs and strategic vision. From the small private enterprises to major public entities, finding the best way to integrate IT systems and align them with the business needs and strategic goals, is central to an organization's success. By supporting the entire Information Systems Life Cycle, we strive to enable its clients to maximize their value from ICT by exploiting a multi-dimensional approach and providing services along the following axes:

- ICT Strategy & Transformation
- Enterprise Architecture Design
- IT Program & Project Management
- Information & Systems Security
- IT Solutions Delivery



ICT Consulting services led to value generating propositions based on the clients' mission and objectives. Working in a collaborative manner with client organizations, combines the specialized skills of its personnel with proven methodologies, widely adopted standards and best practices, to maximize expected value for its clients.

❖ TRAINING AND DEVELOPMENT



- Various types of ICT Training
- Compliance Training
- Product Training
- Leadership Training
- Technical Training
- Quality Assurance (Q/A) Training
- Sales Training
- Soft-Skills Training
- Team Training
- Basic Computer Training
- Advance Computer Training
- Cyber Security Training
- Motion Graphics Training
- Diversity Training

❖ DOCUMENTARY FILM MAKING

- Company Profile Documentary Film
- Information based Documentary Film
- Area based Documentary Film
- Product based Documentary Film
- Political Documentary Film
- Advertisement Documentary Film



❖ BROADCAST AND SATELLITE TELEVISION CONSULTANCY



- Satellite Television Station Setup
- Developed Live Stream Capture Server, Live Streaming Device,
- Live streaming application (Apps.)
- Bandwidth-bonding device.
- Multiple video input multi viewer Management and software integration.
- Live streaming on supplementary New Media.
- Live Content and information uplink.
- Broadcast equipment import and supply

❖ CALL CENTER SERVICE

- Inbound call centers
 - Processing orders
 - Providing dispatch services
 - Offering help desk support
 - Answering and transferring calls
 - Email and SMS marketing
- Outbound call centers
 - Selling to potential customers
 - Expanding your sales reach



❖ FEASIBILITY STUDY



- IT Feasibility
- Technical Feasibility
- Development Project Feasibility
- Market Feasibility
- Social Feasibility
- Legal Feasibility
- Economic Feasibility

❖ ISO CERTIFICATION

- ISO 9001: Quality Management
- ISO 14001: Environmental Management
- ISO 45001: Occupational Health and Safety Management
- BSCI
- SEDEX
- WARP
- GOTS



HUMAN RESOURCE POOL

Our team comprises a diverse group of professionals with varying skills and experiences, including consultants, data scientists, technologists, and finance experts. They share a common goal of delivering exceptional value to clients by solving complex problems. Our team members strive to be their best, consistently focusing on finding solutions. It's commendable that they take pride in both their senior and junior colleagues.

Our team is fortunate to have a highly qualified Managing Director who takes a comprehensive approach to business development, prioritizes results, and emphasizes systematic processes. Her commitment to seeking out cutting-edge technology, efficiency, humanity, and the arts is impressive.

Sl. No.	Department/Category	No of Person
01	Board of Directors	06
02	Top Management	04
03	Advisor Panel	05
04	HR & Admin	03
05	Accounts & Finance	03
06	Business Development	02
07	Sales & Marketing	04
08	Web Development	05
09	Software Development	05
10	Training	05
11	IT	08
12	Research & Development	03
13	Media & Publication	02
14	Legal	02
15	Part-time Consultant	15
16	Project Management	03
17	Procurement	02
18	Operation	03
19	Logistics	05
20	Office Staff	05
Total =		90

LOGISTICS SUPPORT

Sl. No.	Product Name/Type	Quantity
01	Server	02
02	Desktop Computer	02
03	Laptop	25
04	Printer	03
05	Scanner	02
06	CCTV Camera	01 Set
07	Router	02
08	Projector	01
09	Modem	04
10	Digital Camera	02
11	Pen Drive	10
12	Ceiling Fan	05
13	Chair & Table	100 pcs
14	AC	03
15	Training Capacity	40 Students
16	Smartphones	10
17	White Board	10
18	Water Filter	01
19	Fridge	01
20	UPS	01

TRAINING FACILITY







Our IT institute is equipped with state-of-the-art training facilities to provide our students with the best learning experience. We have dedicated computer labs with high-speed internet connectivity and the latest hardware and software tools. Our classrooms are spacious and air-conditioned, with comfortable seating arrangements and audio-visual aids to support effective learning.








Our faculty consists of experienced industry professionals who bring real-world expertise to the classroom. They are well-versed in the latest technologies and trends and provide hands-on training to help students develop practical skills.

In addition to our physical facilities, we also offer online training programs for students who prefer to learn remotely. Our online training platform is user-friendly and provides access to a wealth of resources, including recorded lectures, quizzes, and interactive assignments.

Overall, our training facilities are designed to provide a conducive environment for learning and skills development. We are committed to ensuring that our students receive the best possible training to help them succeed in their careers.

OUR VALUABLE CLIENTS

Sl.	Company Name	Company Logo	Sector
01	Ministry of Home Affairs, Bangladesh		ICT Consultancy and Supply
02	Liberation War Museum		Broadcast and Audio and Visual Consultancy, Support and Supply
03	Department of Primary Education		ICT Consultancy and Supply
04	Save The Children		ICT Consultancy and Supply
05	ATN News Ltd.		Broadcast
06	CID – BD Police		ICT and Media Consultancy

Sl.	Company Name	Company Logo	Sector
07	Teletalk Bangladesh		IT Equipment Supply
08	SA TV		IT Equipment Supply
09	DBC News		Broadcast
10	Master Simex Paper Ltd.		Web and Documentary
11	SRCL Group		Broadcast, Consultancy, ICT support and supply
12	Asian TV		Broadcast
13	Maasranga TV		ICT Consultancy and Supply



THANK YOU